

HEALTHCARE SALES - MINOR

Curriculum

This minor is offered in the College for Women only.

Code	Title	Credits
SALE 2332	Introduction to Selling	2
SALE 3330	Professional Sales: Customer Centered Selling	4
SALE 3432	Customer Intelligence	2
SALE 3530	Selling in Healthcare	4
SALE 3632	Ethics and Integrity in Selling	2
BIOL 1120	Biology of Women with Lab	4
or BIOL 2610	Human Anatomy and Physiology I with Lab	
Select one of the following: ¹		2-4
FSNU 4350	Medical Nutrition Therapy I	
INDI 2220	Medical Terminology	
IPE 1040	Healthcare Teams and Quality Outcomes	
Total Credits		20-22

¹ Students are advised to check course prerequisites prior to making their selection.